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## REAL ESTATE CONTRACT (SHORT FORM)

IT IS AGREED between Wilma McDonald, single, also known as Wilma E. McDonald,

Sellers, and Willis L. Salsbury Jr. and Helen M. Salsbury,  
as joint tenants with full rights of survivorship and not as  
tenants in common Buyers

Sellers agree to sell and Buyers agree to buy real estate in MADISON  
 County, Iowa, described as: A tract of land commencing at a point 58 rods and 40 feet  
 South of the Northwest corner of the West Half (1/2) of the Southwest  
 Quarter (1/4) of Section Twenty-three (23), Township Seventy-six (76) North,  
 Range Twenty-seven (27) West of the 5th P.M., running thence East 69 rods,  
 thence South 40 rods, thence West 69 rods, thence North 40 rods to the  
 point of beginning, containing 17.25 acres,

with any easements and appurtenant servient estates, but subject to the following:

- a. any zoning and other ordinances;
- b. any covenants of record;
- c. any easements of record for public utilities, roads and highways; and
- d. (Consider: liens; mineral rights; other easements, interests of others.)

designated the Real Estate, upon the following terms:

1. **PRICE.** The total purchase price for the real estate is \_\_\_\_\_

Thirty-five Thousand and no/100----- Dollars (\$ 35,000.00)

of which Ten Thousand and no/100----- Dollars (\$ 10,000.00)

has been paid. Buyers shall pay the balance to Sellers at their address, or as directed by Sellers, as follows:

One Thousand Dollars (\$1000.00), or more at Buyers' option, together with  
 interest, on or before January 1, 1988; and \$1000.00, or more at Buyers'  
 option, together with interest, on or before the first day of each six months  
 thereafter until July 1, 1992, at which time the entire remaining balance  
 together with interest is payable in full.

2. **INTEREST.** Buyers shall pay interest from July 1, 1987 upon the unpaid balance, at

the rate of ten percent per annum, payable every 6 months commencing January 1, 1988

Buyers shall also pay interest at the rate of ten percent per annum on all delinquent amounts and any  
 sum reasonably advanced by Sellers to protect their interest in this contract, computed from the date of the  
 delinquency or advance

3. **REAL ESTATE TAXES.** Sellers shall pay all of the taxes payable in the fiscal  
year commencing July 1, 1987

and any unpaid real estate taxes payable in prior years. Buyers shall pay all subsequent real estate taxes. Any  
 proration of real estate taxes on the Real Estate shall be based upon such taxes for the year currently payable unless  
 the parties state otherwise.

4. **SPECIAL ASSESSMENTS.** Sellers shall pay all special assessments which are a lien on the Real Estate as of  
 the date of this contract or \_\_\_\_\_  
 All other special assessments shall be paid by Buyers.

5. **POSSESSION.** Sellers shall give Buyers possession of the Real Estate on July 1, 1987

6. **INSURANCE.** Sellers shall maintain existing insurance upon the Real Estate until the date of possession.  
 Buyers shall accept insurance proceeds instead of Sellers replacing or repairing damaged improvements. After  
 possession and until full payment of the purchase price, Buyers shall keep the improvements on the Real Estate  
 insured against loss by fire, tornado, and extended coverage for a sum not less than 80 percent of full insurable value  
 payable to the Sellers and Buyers as their interests may appear. Buyers shall provide Sellers with evidence of such  
 insurance

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 MARY E. WELTY  
 RECORDER  
 MADISON COUNTY, IOWA  
 Fee \$10.00

7. **ABSTRACT AND TITLE.** Sellers, at their expense, shall promptly obtain an abstract of title to the Real Estate continued through the date of this contract \_\_\_\_\_, and deliver it to Buyers for examination. It shall show merchantable title in Sellers in conformity with this agreement, Iowa law and the Title Standards of the Iowa State Bar Association. The abstract shall become the property of the Buyers when the purchase price is paid in full, however, Buyers reserve the right to occasionally use the abstract prior to full payment of the purchase price. Sellers shall pay the costs of any additional abstracting and title work due to any act or omission of Sellers, including transfers by or the death of Sellers or their assignees.

8. **FIXTURES.** All property that integrally belongs to or is part of the Real Estate, whether attached or detached, such as light fixtures, shades, rods, blinds, awnings, windows, storm doors, screens, plumbing fixtures, water heaters, water softeners, automatic heating equipment, air conditioning equipment, wall to wall carpeting, built-in items and electrical service cable, outside television towers and antenna, fencing, gates and landscaping shall be considered a part of Real Estate and included in the sale except: (Consider: Rental items) NONE

9. **CARE OF PROPERTY.** Buyers shall take good care of the property, shall keep the buildings and other improvements now or later placed on the Real Estate in good and reasonable repair and shall not injure, destroy or remove the property during the life of this contract. Buyers shall not make any material alteration to the Real Estate without the written consent of the Sellers.

10. **DEED.** Upon payment of purchase price, Sellers shall convey the Real Estate to Buyers or their assignees, by WARRANTY deed, free and clear of all liens, restrictions, and encumbrances except as provided in 1.a. through 1.d. Any general warranties of title shall extend only the date of this contract, with special warranties as to acts of Sellers continuing up to time of delivery of the deed.

11. **REMEDIES OF THE PARTIES.**

a. If Buyers fail to timely perform this contract, the Sellers may forfeit it as provided in The Code, and all payments made shall be forfeited or, at Seller's option, upon thirty days written notice of intention to accelerate the payment of the entire balance because of such failure (during which thirty days such failure is not corrected) Sellers may declare the entire balance immediately due and payable. Thereafter this contract may be foreclosed in equity; the Court may appoint a receiver; and the period of redemption after sale on foreclosure may be reduced under the conditions of Section 628.26 or Section 628.27 of The Code.

b. If Sellers fail to timely perform this contract, Buyers have the right to have all payments made returned to them.

c. Buyers and Sellers are also entitled to utilize any and all other remedies or actions at law or in equity available to them.

d. In any action or proceeding relating to this contract the successful party shall be entitled to receive reasonable attorney's fees and costs as permitted by law.

12. **JOINT TENANCY IN PROCEEDS AND IN REAL ESTATE.** If Sellers, immediately preceding this contract, hold title to the Real Estate in joint tenancy with full right of survivorship, and the joint tenancy is not later destroyed by operation of law or by acts of the Sellers, then the proceeds of this sale, and any continuing or recaptured rights of Sellers in the Real Estate, shall belong to Sellers as joint tenants with full right of survivorship and not as tenants in common; and Buyers, in the event of the death of either Seller, agree to pay any balance of the price due Sellers under this contract to the surviving Seller and to accept a deed from the surviving Seller consistent with paragraph 10.

13. **JOINDER BY SELLER'S SPOUSE.** Seller's spouse, if not a titleholder immediately preceding acceptance of this offer, executes this contract only for the purpose of relinquishing all rights of dower, homestead and distributive share or in compliance with Section 516.13 of The Code and agrees to execute the deed for this purpose.

14. **TIME IS OF THE ESSENCE.** Time is of the essence in this contract.

15. **PERSONAL PROPERTY.** If this contract includes the sale of any personal property, the Buyers grant the Sellers a security interest in the personal property and Buyers shall execute the necessary financing statements and deliver them to Sellers.

16. **CONSTRUCTION.** Words and phrases in this contract shall be construed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context.

17. **ADDITIONAL PROVISIONS.**

Dated this 25 day of June, 19 87.

William L. Salsbury Jr.  
William L. Salsbury Jr.  
Helen M. Salsbury **BUYERS**  
1122 Richard George Drive  
Norwalk, Iowa 50211  
**Buyers' Address**

Wilma McDonald  
Wilma McDonald **SELLERS**  
Valley View Apts - #12  
1139 South Street  
Winterset, Iowa 50273  
**Sellers' Address**

STATE OF IOWA, COUNTY OF MADISON, ss:

On this 25 day of June, 19 87, before me, the undersigned, a Notary Public in and for said State, personally appeared Wilma McDonald

to me known to be the identical persons named in and who executed the foregoing instrument, and acknowledged to me that they executed the same as their voluntary act and deed.

Jo Ann Allen

Jo Ann Allen Notary Public in and for Said State.