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Leonard M. Flander 223 East Court Winterset IA 50273-0067 (515) 462-4912

## REAL ESTATE CONTRACT (SHORT FORM)

IT IS AGREED between Tony Italo Magnani and Dorothy Magnani, husband and wife, Sellers, and Kevin R. McBroom and Jamie M. Reeves, Buyers:

Sellers agree to sell and Buyers agree to buy the real estate in Madison County, Iowa, described as:

Beginning at the Southwest Corner of the SE¼ of the NE¼ of Section Eight (8), Township Seventy-four (74) North, Range Twenty-eight (28) West of the 5th P.M., and running thence East 16 Rods, thence North 10 Rods, thence West 16 Rods, thence South 10 Rods to the point of beginning.

with any easements and appurtenant servient estates, but subject to the following: a. any zoning and other ordinances, b. any covenants of record; c. any easements of record for public utilities, roads and highways; and d. (consider: liens; mineral rights; other easements; interest of others.)

(the "Real Estate"), upon the following terms:

- 1. PRICE. The total purchase price for the real estate is Eight Thousand and no/100 Dollars (\$8,000.00) of which Two Thousand and no/100 Dollars (\$2,000.00) has been paid. Buyers shall pay the balance to Sellers at their address, or as directed by Sellers, as follows:
- \$200.00 on October 1, 1997; and, \$200.00 on the first day of each and every month thereafter until all sums due hereunder shall be paid in full.

Payments shall be applied first to accrued interest and the balance, if any, to principal. Buyer reserves the right to pay any and all amounts at any time.

- 2. INTEREST. Buyers shall pay interest from , 1997 on the unpaid balance, at the rate of ten percent (10%) per annum, payable annually. Buyers shall also pay interest at the rate of ten percent (10%) per annum on all delinquent amounts and any sum reasonably advanced by Sellers to protect their interest in this contract, computed from the date of the delinquency or advance.
- 3. REAL ESTATE TAXES. Sellers shall pay 1/6th of the real estate taxes payable in the fiscal year commencing July 1, 1998 and any unpaid real estate taxes payable in prior years. Buyers shall pay all subsequent real estate taxes. Any proration of real estate taxes on the Real Estate shall be based upon such taxes for the year currently payable unless the parties state otherwise.
- 4. SPECIAL ASSESSMENTS. Sellers shall pay all special assessments which are a lien on the Real estate as of the date of this contract. All other special assessments shall be paid by Buyers.
- 5. POSSESSION. Sellers shall give Buyers possession of the Real Estate on September 10, 1997, provided Buyers are not in default under this contract.
- 6. INSURANCE. Sellers shall maintain existing insurance upon the Real Estate until the date of possession. Buyers shall accept insurance proceeds instead of Sellers replacing or repairing damaged improvements. After possession and until full payment of the purchase price, Buyers shall keep the improvements on the Real Estate insured against loss by fire, tornado, and extended coverage for a sum not less than 80 percent of full insurable value payable to the Sellers and Buyers as their interests may appear. Buyers shall provide Sellers with evidence of such insurance.

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- 7. ABSTRACT AND TITLE. Sellers, at their expense, shall promptly obtain an abstract of title to the Real Estate continued through the date of this contract, and deliver it to Buyers for examination. It shall show merchantable title in Sellers in or conformity with this contract, Iowa law and the Title Standards of the Iowa State Bar Association. The abstract shall become the property of the Buyers when the purchase price is paid in full, however, Buyers reserve the right to occasionally use the abstract prior to full payment of the purchase price. Sellers shall pay the costs of any additional abstracting and title work due to any act or omission of Sellers, including transfers by or the death of Sellers or their assignees.
- 8. FIXTURES. All property that integrally belongs to or is part of the Real Estate, whether attached or detached, such as light fixtures, shades, rods, blinds, awnings, windows, storm doors, screens, plumbing fixtures, water heaters, water softeners, automatic heating equipment, air conditioning equipment, wall to wall carpeting, built-in items and electrical service cable, outside television towers and antenna, fencing, gates and landscaping shall be considered a part of Real Estate and included in the sale except: (consider: rental items.).
- 9. CARE OF PROPERTY. Buyers shall take good care of the property; shall keep the buildings and other improvements now or later placed on the Real Estate in good and reasonable repair and shall not injure, destroy or remove the property during the term of this contract. Buyers shall not make any material alteration to the Real Estate without the written consent of the Sellers.
- 10. DEED. Upon payment of purchase price, Sellers shall convey the Real Estate to Buyers or their assignees, by Warranty Deed, free and clear of all liens, restrictions, and encumbrances except as provided herein. Any general warranties of title shall extend only the date of this contract, with special warranties as to acts of Sellers continuing up to time of delivery of the deed.

## 11. REMEDIES OF THE PARTIES.

a. If Buyers fail to timely perform this contract, the Sellers may, at Sellers' option, forfeit Buyers' rights in this contract as provided in the Iowa Code, and all payments made by Buyers shall be forfeited. If Buyers fail to timely perform this contract, Sellers, at their option, may elect to declare the entire balance immediately due and payable after such notice, if any, as may be required by Chapter 654, The Code. Thereafter this contract may be foreclosed in equity and the court may appoint a receiver to take immediate possession of the property and of the revenues and income accruing therefrom and to rent or cultivate the same as the receiver may deem best for the interest of all parties concerned, and such receiver shall be liable to account to Buyers only for the net profits, after application of rents, issues and profits from the costs and expenses of the receivership and foreclosure and upon the contract obligation.

It is agreed that if this contract covers less than ten (10) acres of land, and in the event of the foreclosure of this contract and sale of the property by sheriff's sale in such foreclosure proceedings, the time of one year for redemption from said sale provided by the statutes of the State of Iowa shall be reduced to six (6) months provided the Sellers, in such action file an election to waive any deficiency judgment against Buyers which may arise out of the foreclosure proceedings; all to be consistent with the provisions of Chapter 628 of the Iowa Code. If the redemption period is so reduced, for the first three (3) months after sale such right of redemption shall be exclusive to the Buyers, and the time period in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to four (4) months.

It is further agreed that the period of redemption after a foreclosure of this contract shall be reduced to sixty (60) days if all of the three following contingencies develop: (1) The real estate is less than ten (10) acres in size; (2) the Court finds affirmatively that the said real estate has been abandoned by the owners and those persons personally liable under this contract at the time of such foreclosure; and (3) Sellers in such action file an election to waive any deficiency judgment against Buyers or their successor in interest in such action. If the redemption period is so reduced, Buyers or their successors in interest or the owner shall have the exclusive right to redeem for the first\_thirty (30) days after such sale, and the time provided for redemption by creditors as provided in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to forty (40) days. Entry of appearance by pleading or docket entry by or on behalf of Buyers shall be presumption that the property is not Any such redemption period shall be consistent with all of the abandoned. provisions of Chapter 628 of the Iowa Code. This paragraph shall not be construed to limit or otherwise affect any other redemption provisions contained in Chapter 628 of the Iowa Code.

- b. If Sellers fail to timely perform this contract, Buyers shall have the right to terminate this contract and have all payments made returned to them.
- c. Buyers and Sellers are also entitled to utilize any and all other remedies or actions at law or in equity available to them.
- d. In any action or proceeding relating to this contract the successful party shall be entitled to receive reasonable attorney's fees and costs as permitted by law.
- 12. JOINT TENANCY IN PROCEEDS AND IN REAL ESTATE. If Sellers, immediately preceding this contract, hold title to the Real Estate in joint tenancy with full right of survivorship, and the joint tenancy is not later destroyed by operation of law or by acts of the Sellers, then the proceeds of this sale, and any continuing or recaptured rights of Sellers in the Real Estate, shall belong to Sellers as joint tenants with full right of survivorship and not as tenants in common; and Buyers, in the event of the death of either Seller, agree to pay any balance of the price due Sellers under this contract to the surviving Seller and to accept a deed from the surviving Seller consistent with paragraph 10.
- 13. JOINDER BY SELLER'S SPOUSE. Seller's spouse, if not a titleholder immediately preceding acceptance of this offer, execute this contract only for the purpose of relinquishing all rights of dower, homestead and distributive share or in compliance with Section 561.13 of The Code and agrees to execute the deed for this purpose.
  - 14. TIME IS OF THE ESSENCE. Time is of the essence in this contract.
- 15. PERSONAL PROPERTY. If this contract includes the sale of any personal property, Buyers grant the Sellers a security interest in the personal property and Buyers shall execute the necessary financing statements and deliver them to Sellers.
- 16. CONSTRUCTION. Words and phrases in this contract shall be construed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context.

## 17. "LEAD-BASED PAINT CONTINGENCY

THIS CONTRACT IS CONTINGENT UPON A RISK ASSESSMENT OR INSPECTION OF THE PROPERTY FOR THE PRESENCE OF LEAD-BASED PAINT AND/OR LEAD-BASED PAINT HAZARDS AT THE PURCHASER'S EXPENSE UNTIL 9 P.M. ON THE TENTH CALENDAR-DAY AFTER RATIFICATION September 20, 1997. (INTACT LEAD-BASED PAINT THAT IS IN GOOD CONDITION IS NOT NECESSARILY A HAZARD. SEE THE EPA PAMPHLET PROTECT YOUR FAMILY FROM LEAD IN YOUR HOME FOR MORE INFORMATION). THIS CONTINGENCY WILL TERMINATE ΑT THE ABOVE PREDETERMINED DEADLINE UNLESS THE PURCHASER (OR PURCHASER'S AGENT) DELIVERS TO THE SELLER (OR SELLER'S AGENT) A WRITTEN CONTRACT ADDENDUM LISTING THE SPECIFIC EXISTING DEFICIENCIES AND CORRECTIONS NEEDED, TOGETHER WITH A COPY OF THE INSPECTION AND/OR RISK ASSESSMENT REPORT. THE SELLER MAY, AT THE SELLER'S OPTION, WITHIN 10 DAYS AFTER DELIVERY OF THE ADDENDUM, ELECT IN WRITING WHETHER TO CORRECT THE CONDITION(S) PRIOR TO SETTLEMENT. IF THE SELLER WILL CORRECT THE CONDITION, THE SELLER SHALL FURNISH THE PURCHASER WITH CERTIFICATION FROM A RISK ASSESSOR OR INSPECTOR DEMONSTRATING THAT THE CONDITION HAS BEEN REMEDIED BEFORE THE IF THE SELLER DOES NOT ELECT TO MAKE THE DATE OF THE SETTLEMENT. REPAIRS, OR IF THE SELLER MAKES A COUNTER-OFFER, THE PURCHASER SHALL HAVE 10 DAYS TO RESPOND TO THE COUNTER-OFFER OR REMOVE THIS CONTINGENCY AND TAKE THE PROPERTY IN "AS IS" CONDITION OR THIS CONTRACT SHALL BECOME VOID. THE PURCHASER MAY REMOVE THIS CONTINGENCY AT ANY TIME WITHOUT CAUSE.

Dated this 10th day of September, 1997.

Kevin R. McBroom

Jamie M. Reeves BUYERS 1651 Hogback Bridge Road Winterset, IA 50273

Buyers' Address

Tony Italo Magnani

Dorothy Magnani, SELLERS

Macksburg, Iowa 50155 Sellers' Address ٢

STATE OF IOWA SS MADISON COUNTY )

On this 10th day of September, 1997, before me, the undersigned, a Notary Public in and for said State, personally appeared Tony Italo Magnani and Dorothy Magnani, Kevin R. McBroom and Jamie M. Reeves to me known to be the identical persons named in and who executed the foregoing instrument, and acknowledged to me that they executed the as their voluntary act and deed.

John E. Casper

Notary Public