THE IOWA STATE BAR ASSOCIATION
Official Form No. 143

ISBA # 5564

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1st State Realty
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Entered for taxation 16th day
of June A.D. 2004
Sharon McCrabb, Auditor
By Carla Becker, Deputy 89-119

AUDITOR FEE $ 5.00

RECORDER FEE $ 16.00

DELAWARE COUNTY IOWA
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DELORIS L. PEYTON
DELAWARE CO. RECORDER

Preparer Information	Mary Lou Tracey	105 N. Franklin St.	Manchester, IA	563/927-4925
	Individual's Name	Street Address	City	Phone

Address Tax Statement: Douglas L. & Kara D. Winkowitsch
1786 Honey Creek Road
Manchester, Iowa 52057

SPACE ABOVE THIS LINE FOR RECORDER

REAL ESTATE CONTRACT (SHORT FORM)

IT IS AGREED between
Joy J. Hartsock and Robert L. Hartsock, wife and husband,

("Sellers"); and
Douglas L. Winkowitsch and Kara D. Winkowitsch, husband and wife, as Joint Tenants with Full Rights of Survivorship, and not as Tenants in Common,
("Buyers").

Sellers agree to sell and Buyers agree to buy real estate in Delaware County, Iowa, described as:

That part of the Northeast Quarter (NE¼) of the Southeast Quarter (SE¼) of Section Nine (9), Township Eighty Nine (89) North, Range Five (5), West of the Fifth Principal Meridian described as commencing at a point three hundred twenty nine and seven-tenths (329.7) feet East of the Southwest corner of said Northeast Quarter (NE¼) of the Southeast Quarter (SE¼), thence East two hundred eighty five (285.0) feet, thence North one hundred seventy (170.0) feet, thence West one hundred ninety nine and three-tenths (199.3) feet, thence South 25°36' West one hundred eighty nine and three-tenths (189.3) feet to the point of beginning, subject to easements of record;

with any easements and appurtenant servient estates, but subject to the following: a. any zoning and other ordinances; b. any covenants of record; c. any easements of record for public utilities, roads and highways; and d. (consider: liens; mineral rights; other easements; interest of others.)

(the "Real Estate"), upon the following terms:

1. **PRICE.** The total purchase price for the Real Estate is ONE HUNDRED FORTY SEVEN THOUSAND FIVE HUNDRED AND NO/100 Dollars ($ 147,500.00) of which ONE THOUSAND ONE HUNDRED AND NO/100 Dollars ($ 1,100.00) has been paid. Buyers shall pay the balance to Sellers at residence of Sellers, or as directed by Sellers, as follows: The balance of $146,400.00 as follows: $600.00 on July 12, 2004, and $600.00 on the 12th day of each month thereafter until November 15, 2004, when all sums due under this contract shall be paid in full; all payments shall be credited first against interest and then against principal.

2. **INTEREST.** Buyers shall pay interest from June 12, 2004 on the unpaid balance, at the rate of 4.9 percent per annum, payable monthly as aforesaid. Buyers shall also pay interest at the rate of 4.9 percent per annum on all delinquent amounts and any sum reasonably advanced by Sellers to protect their interest in this contract, computed from the date of the delinquency or advance.

3. **REAL ESTATE TAXES.** Sellers shall pay all taxes for the fiscal year July 1, 2002 - June 30, 2003 and a prorated share up to date of possession of all taxes for the fiscal year July 1, 2003 - June 30, 2004 and any unpaid real estate taxes payable in prior years. Buyers shall pay all subsequent real estate taxes. Any proration of real estate taxes on the Real Estate shall be based upon such taxes for the year currently payable unless the parties state otherwise.

4. **SPECIAL ASSESSMENTS.** Sellers shall pay all special assessments which are a lien on the Real Estate as of the date of this contract ~~are~~. All other special assessments shall be paid by Buyers.

5. **POSSESSION CLOSING.** Sellers shall give Buyers possession of the Real Estate on June 12, 2004, provided Buyers are not in default under this contract. Closing shall be on November 15, 2004.

6. **INSURANCE.** Sellers shall maintain existing insurance upon the Real Estate until the date of possession. Buyers shall accept insurance proceeds instead of Sellers replacing or repairing damaged improvements. After possession and until full payment of the purchase price, Buyers shall keep the improvements on the Real Estate insured against loss by fire, tornado, and extended coverage for a sum not less than 80 percent of full insurable value payable to the Sellers and Buyers as their interests may appear. Sellers' interest shall be protected in accordance with a standard or union-type loss payable clause. Buyers shall provide Sellers with evidence of such insurance.

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7. **ABSTRACT AND TITLE.** Sellers, at their expense, shall promptly obtain an abstract of title to the Real Estate continued through the date of this contract _____, and deliver it to Buyers for examination. It shall show merchantable title in Sellers in or conformity with this contract, Iowa law and the Title Standards of the Iowa State Bar Association. The abstract shall become the property of the Buyers when the purchase price is paid in full, however, Buyers reserve the right to occasionally use the abstract prior to full payment of the purchase price. Sellers shall pay the costs of any additional abstracting and title work due to any act or omission of Sellers, including transfers by or the death of Sellers or their assignees.

8. **FIXTURES.** All property that integrally belongs to or is part of the Real Estate, whether attached or detached, such as light fixtures, shades, rods, blinds, awnings, windows, storm doors, screens, plumbing fixtures, water heaters, water softeners, automatic heating equipment, air conditioning equipment, wall to wall carpeting, built-in items and electrical service cable, outside television towers and antenna, fencing, gates and landscaping shall be considered a part of Real Estate and included in the sale except: (consider: rental items.) also included are stove, refrigerator, washer, dryer, freezer, 2 white dressers, all window treatments, black dresser in master bedroom.

9. **CARE OF PROPERTY.** Buyers shall take good care of the property; shall keep the buildings and other improvements now or later placed on the Real Estate in good and reasonable repair and shall not injure, destroy or remove the property during the term of this contract. Buyers shall not make any material alteration to the Real Estate without the written consent of the Sellers.

10. **DEED.** Upon payment of purchase price, Sellers shall convey the Real Estate to Buyers or their assignees, by Warranty deed, free and clear of all liens, restrictions, and encumbrances except as provided herein. Any general warranties of title shall extend only to the date of this contract, with special warranties as to acts of Sellers continuing up to time of delivery of the deed.

11. **REMEDIES OF THE PARTIES.** a. If Buyers fail to timely perform this contract, Sellers may, at Sellers' option, forfeit Buyers' rights in this contract as provided in the Iowa Code, and all payments made by Buyers shall be forfeited. If Buyers fail to timely perform this contract, Sellers, at their option, may elect to declare the entire balance immediately due and payable after such notice, if any, as may be required by Chapter 654, The Code. Thereafter this contract may be foreclosed in equity and the court may appoint a receiver to take immediate possession of the property and of the revenues and income accruing therefrom and to rent or cultivate the same as the receiver may deem best for the interest of all parties concerned, and such receiver shall be liable to account to Buyers only for the net profits, after application of rents, issues and profits from the costs and expenses of the receivership and foreclosure and upon the contract obligation.

It is agreed that if this contract covers less than ten (10) acres of land, and in the event of the foreclosure of this contract and sale of the property by sheriff's sale in such foreclosure proceedings, the time of one year for redemption from said sale provided by the statutes of the State of Iowa shall be reduced to six (6) months provided the Sellers, in such action file an election to waive any deficiency judgment against Buyers which may arise out of the foreclosure proceedings; all to be consistent with the provisions of Chapter 628 of the Iowa Code. If the redemption period is so reduced, for the first three (3) months after sale such right of redemption shall be exclusive to the Buyers, and the time periods in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to four (4) months.

It is further agreed that the period of redemption after a foreclosure of this contract shall be reduced to sixty (60) days if all of the three following contingencies develop: (1) The real estate is less than ten (10) acres in size; (2) the Court finds affirmatively that the said real estate has been abandoned by the owners and those persons personally liable under this contract at the time of such foreclosure; and (3) Sellers in such action file an election to waive any deficiency judgment against Buyers or their successor in interest in such action. If the redemption period is so reduced, Buyers or their successors in interest or the owner shall have the exclusive right to redeem for the first thirty (30) days after such sale, and the time provided for redemption by creditors as provided in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to forty (40) days. Entry of appearance by pleading or docket entry by or on behalf of Buyers shall be presumption that the property is not abandoned. Any such redemption period shall be consistent with all of the provisions of Chapter 628 of the Iowa Code. This paragraph shall not be construed to limit or otherwise affect any other redemption provisions contained in Chapter 628 of the Iowa Code.

b. If Sellers fail to timely perform their obligations under this contract, Buyers shall have the right to terminate this contract and have all payments made returned to them.

c. Buyers and Sellers are also entitled to utilize any and all other remedies or actions at law or in equity available to them.

d. In any action or proceeding relating to this contract the successful party shall be entitled to receive reasonable attorney's fees and costs as permitted by law.

12. **JOINT TENANCY IN PROCEEDS AND IN REAL ESTATE.** If Sellers, immediately preceding this contract, hold title to the Real Estate in joint tenancy with full right of survivorship, and the joint tenancy is not later destroyed by operation of law or by acts of Sellers, then the proceeds of this sale, and any continuing or recaptured rights of Sellers in the Real Estate, shall belong to Sellers as joint tenants with full right of survivorship and not as tenants in common; and Buyers, in the event of the death of either Seller, agree to pay any balance of the price due Sellers under this contract to the surviving Seller and to accept a deed from the surviving Seller consistent with paragraph 10.

13. **JOINDER BY SELLER'S SPOUSE.** Seller's spouse, if not a titleholder immediately preceding acceptance of this offer, executes this contract only for the purpose of relinquishing all rights of dower, homestead and distributive shares or in compliance with Section 561.13 of the Iowa Code and agrees to execute the deed for this purpose.

14. **TIME IS OF THE ESSENCE.** Time is of the essence in this contract.

15. **PERSONAL PROPERTY.** If this contract includes the sale of any personal property, Buyers grant the Sellers a security interest in the personal property and Buyers shall execute the necessary financing statements and deliver them to Sellers.

16. **CONSTRUCTION.** Words and phrases in this contract shall be construed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context.

17. **RELEASE OF RIGHTS.** Each of the Buyers hereby relinquishes all rights of dower, homestead and distributive share in and to the property and waives all rights of exemption as to any of the property.

18. **ADDITIONAL PROVISIONS.**

If for any reason closing shall not be held on or before November 15, 2004, interest shall increase from 4.9% per annum to 12% per annum, commencing with November 15, 2004.

I UNDERSTAND THAT HOMESTEAD PROPERTY IS IN MANY CASES PROTECTED FROM THE CLAIMS OF CREDITORS AND EXEMPT FROM JUDICIAL SALE; AND THAT BY SIGNING THIS CONTRACT, I VOLUNTARILY GIVE UP MY RIGHT TO THIS PROTECTION FOR THIS PROPERTY WITH RESPECT TO CLAIMS BASED UPON THIS CONTRACT.

Dated: 6-9, 2004 — Douglas L. Winkowitsch

Dated: 6-9, 2004 — Kara D. Winkowitsch

Joy J. Hartsock 6/9/04

Robert L. Hartsock 6/9/04 SELLERS

Douglas L. Winkowitsch

Kara D. Winkowitsch BUYERS

STATE OF IOWA, COUNTY OF DELAWARE, ss:

This instrument was acknowledged before me on June 9, 2004

by, Joy J. Hartsock and Robert L. Hartsock, wife and husband;
Douglas L. Winkowitsch and Kara D. Winkowitsch, husband and wife;

Barbara K. Sailer, Notary Public

BARBARA K. SAILER
Commission Number 194508
My Commission Expires
1-26-07