THE IOWA STATE BAR ASSOCIATION
Official Form No. 142

ISBA# 03080 William A. Lansing
LANSING LAW OFFICE

FOR THE LEGAL EFFECT OF THE USE OF THIS FORM, CONSULT YOUR LAWYER

198-2405
DELAWARE COUNTY IOWA
FILED
MAR 4 PM 2 47
136 PAGE 126
DEBORAH L. PEYTON
DELAWARE CO. RECORDER
$31.00

Elmer H. Maiers
& wife
to
IA Ag. Dev. Authority

Bob Philipp
RR 1 Box 98
Edgewood, IA
52042

Preparer Information: William A. Lansing (Individual's Name) | 401 First Ave. E. (Street Address) | Dyersville (City) | 319-875-7534 (Phone)

SPACE ABOVE THIS LINE FOR RECORDER

REAL ESTATE CONTRACT-INSTALLMENTS

IT IS AGREED this 1st day of March, 19 96, by and between
Elmer H. Maiers and Norma Jean Maiers, husband and wife

of the County Delaware, State of Iowa, Sellers; and
the Iowa Agricultural Development Authority

of the County of Polk, State of Iowa, Buyers;

That the Sellers, as in this contract provided, agree to sell to the Buyers, and the Buyers in consideration of the premises, hereby agree with the Sellers to purchase the following described real estate situated in the County of Delaware, State of Iowa, to-wit:

The West one-half (W 1/2) of the Northeast Quarter (NE 1/4), and the Southeast Quarter (SE 1/4) of the Northeast Quarter (NE 1/4), and the South one (1) rod of the Northeast Quarter (NE 1/4) of the Northeast Quarter (NE 1/4) of Section Twenty-two (22), Township Eighty-nine (89) North, Range Four (4), West of the Fifth P.M., except the East three hundred fifteen (315) feet of said Southeast Quarter of the Northeast Quarter (NE 1/4) and also except the East three hundred fifteen (315) feet of the South one (1) rod of said NE¼ of NE¼,

together with any easements and servient estates appurtenant thereto, but with such reservations and exceptions of title as may be below stated, and certain personal property if and as may be herein described or if and as an itemized list is attached hereto and marked "Exhibit A" all upon the terms and conditions following:

1. **TOTAL PURCHASE PRICE.** The Buyers agree to pay for said property the total of $ 150,000.00 due and payable at R.R., Manchester, Delaware County, Iowa, as follows:

(a) **DOWN PAYMENT** of $ 5,000.00 **RECEIPT OF WHICH IS HEREBY ACKNOWLEDGED:** and

(b) **BALANCE OF PURCHASE PRICE.** $ 145,000.00, as follows:

$15,000.00 will be paid at possession on March 1, 1996 and shall be considered additional down payment.
Payment of $5,000.00 on principal, plus interest, to be paid on March 1 for the next five years.
Beginning on March 1, 2002 and continuing for the next ten years, the payment shall be $10,000.00 on principal, plus interest.
A balloon payment shall be made on March 1, 2011 on principal, plus any unpaid interest.
Interest shall be computed at the rate of seven (7) per cent per annum and shall be paid annually with the principal payment as

2. **POSSESSION.** Buyers, concurrently with due performance on their part shall be entitled to possession of said premises on the 1st day of March, 19 96; and thereafter so long as they shall perform the obligations of this contract. If Buyers are taking subject to the rights of lessees and are entitled to rentals therefrom on and after date of possession, so indicate by "yes" in the space following _____

3. **TAXES.** Sellers shall pay

taxes allocable to the time period prior to March 1, 1996

and any unpaid taxes thereon payable in prior years. Buyers shall pay any taxes not assumed by Sellers and all subsequent taxes before same become delinquent. Whoever may be responsible for the payment of said taxes, and the special assessments, if any, each year, shall furnish to the other parties evidence of payment of such items not later than July 15 of each year. Any proration of taxes shall be based upon the taxes for the year currently payable unless the parties state otherwise.
(Decide, for yourself, if that formula is fair if Buyers are purchasing a lot with newly built improvements).

4. **SPECIAL ASSESSMENTS.** Sellers shall pay the special assessments against this property: (Strike out either (a) or (b) below.)

~~(a) Which, if not paid in the year in which due, would become delinquent and all assessments payable prior thereto.~~

(b) Which are a lien thereon as of March 1, 1996 (Date).

(c) Including all sewage disposal assessments for overage charge heretofore assessed by any municipality having jurisdiction as of date of possession.

Buyers, except as above stated, shall pay all subsequent special assessments and charges, before they become delinquent.

5. **MORTGAGE.** Any mortgage or encumbrance of a similar nature against the said property shall be timely paid by Sellers so as not to prejudice the Buyers' equity herein. Should Sellers fail to pay, Buyers may pay any such sums in default and shall receive credit on this contract for such sums so paid. **MORTGAGE BY SELLERS.** Sellers, their successors in interest or assigns may, and hereby reserve the right to at any time mortgage their right, title or interest in such premises or to renew or extend any existing mortgage for any amount not exceeding 80 % of the then unpaid balance of the purchase price herein provided. The interest rate and amortization thereof shall be no more onerous than the installment requirements of this contract. Buyers hereby expressly consent to such a mortgage and agree to execute and deliver all necessary papers to aid Sellers in securing such a mortgage which shall be prior and paramount to any of Buyers' then rights in said property. **DEED FOR BUYERS SUBJECT TO MORTGAGE.** If Buyers have reduced the balance of this contract to the amount of any existing mortgage balance on said premises, they may at their option, assume and agree to pay said mortgage according to its terms, and subject to such mortgage shall receive a deed to said premises; or Sellers, at their option, any time before Buyers have made such a mortgage commitment, may reduce or pay off such mortgage. **ALLOCATED PAYMENTS.** Buyers, in the event of acquiring this property from an equity holder instead of a holder of the fee title, or in the event of a mortgage against said premises, reserve the right, if reasonably necessary for their protection to divide or allocate the payments to the interested parties as their interests may appear. **SELLERS AS TRUSTEES.** Sellers agree that they will collect no money hereunder in excess of the amount of the unpaid balance under the terms of this contract less the total amount of the encumbrance on the interest of Sellers or their assigns in said real estate; and if Sellers shall hereafter collect or receive any moneys hereunder beyond such amount, they shall be considered and held as collecting and receiving said money as the agent and trustee of the Buyers for the use and benefit of the Buyers.

FILE No. 198-2405
RECORDING FEE $ 31.00
TRANSFER FEE $

FILED FOR RECORD THE 4 DAY OF March, 1996 AT 2:47 O'CLOCK P M. BOOK 136 PAGE 126

STATE OF IOWA, DELAWARE COUNTY
Deborah L. Peyton, Recorder
LD

6. INSURANCE. Except as may be otherwise included in the last sentence of paragraph 1(b) above, Buyers as and from said date of possession, shall constantly keep in force insurance, premiums therefore to be prepaid by Buyers (without notice or demand) against loss by fire, tornado and other hazards, casualties and contingencies as Sellers may reasonably require on all buildings and improvements, now on or hereafter placed on said premises and any personal property which may be the subject of this contract, in companies to be reasonably approved by Sellers in an amount not less than the full insurable value of such improvements and personal property or not less than the unpaid purchase price herein whichever amount is smaller with such insurance payable to Sellers and Buyers as their interests may appear. BUYERS SHALL PROMPTLY DEPOSIT SUCH POLICY WITH PROPER RIDERS WITH SELLERS for the further security for the payment of the sums herein mentioned. In the event of any such casualty loss, the insurance proceeds may be used under the supervision of the Sellers to replace or repair the loss if the proceeds be adequate; if not, then some other reasonable application of such funds shall be made; but in any event such proceeds shall stand as security for the payment of the obligations herein.

7. CARE OF PROPERTY. Buyers shall take good care of this property; shall keep the buildings and other improvements now or hereafter placed on the said premises in good and reasonable repair and shall not injure, destroy or remove the same during the life of this contract. Buyers shall not make any material alteration in said premises without the written consent of the Sellers. Buyers shall not use or permit said premises to be used for any illegal purpose.

8. LIENS. No mechanics' lien shall be imposed upon or foreclosed against the real estate described herein.

9. ADVANCEMENT BY SELLERS. If Buyers fail to pay such taxes, special assessments and insurance and effect necessary repairs, as above agreed, Sellers may, but need not, pay such taxes, special assessments, insurance and make necessary repairs, and all sums so advanced shall be due and payable on demand or such sums so advanced may, at the election of Sellers, be added to the principal amount due hereunder and so secured. (For Buyers' rights to make advancements, see paragraph 5 above.)

10. JOINT TENANCY IN PROCEEDS AND SECURITY RIGHTS IN REAL ESTATE. If and only if, the Sellers immediately preceding this sale, hold the title to the above described property in joint tenancy, and such joint tenancy has not later been destroyed by operation of law or by acts of the Sellers, this sale shall not constitute such destruction and the proceeds of this contract, and any continuing and/or recaptured rights of Sellers in said real estate, shall be and continue in Sellers as joint tenants with rights of survivorship and not as tenants in common; and Buyers, in the event of the death of one of such joint tenants, agree to pay any balance of the proceeds of this contract to the surviving Seller (or Sellers) and to accept deed solely from him or them consistent with paragraph 14 below unless and except this paragraph is stricken from this agreement.

11. SELLERS. Spouse, if not titleholder immediately preceding this sale, shall be presumed to have executed this instrument only for the purpose of relinquishing all rights of dower, homestead and distributive share and/or in compliance with section 561.13 Code of Iowa; and the use of the word "Sellers" in the printed portion of this contract, without more, shall not rebut such presumption, nor in any way enlarge or extend the previous interest of such spouse in said property, or in the sale proceeds, nor bind such spouse except as aforesaid, to the terms and provisions of this contract.

12. TIME IS OF THE ESSENCE. Time is of the essence in this Agreement. Failure to promptly assert rights of Sellers herein shall not, however, be a waiver of such rights or a waiver of any existing or subsequent default.

13. EXCEPTIONS TO WARRANTIES OF TITLE. The warranties of title in any Deed made pursuant to this contract (See paragraph 14) shall be without reservation or qualification EXCEPT: (a) Zoning ordinances; (b) Such restrictive covenants as may be shown of record; (c) Easements of record, if any; (d) As limited by paragraphs 1, 2, 3 and 4 of this contract; (e) Sellers shall give Special Warranty as to the period after equitable title passes to Buyers; (f) Spouse if not titleholder, need not join in any warranties of the deed unless otherwise stipulated:

(g) _____ (Mineral reservations of record?)

(h) _____ (Liens?) (Easements not recorded?) (Interests of other parties?) (Lessees?)

14. DEED AND ABSTRACT, BILL OF SALE. If all said sums of money and interest are paid to Sellers during the life of this contract, and all other agreements for performance by Buyers have been complied with, Sellers will execute and deliver to Buyers a Special Warranty Deed conveying said premises in fee simple pursuant to and in conformity with this contract and Sellers will at this time deliver to Buyers an abstract showing merchantable title, in conformity with this contract. Such abstract shall begin with the government patent (unless pursuant to the Iowa State Bar Association title standards there is a lesser requirement as to period of abstracting) to said premises and shall show title thereto in Sellers as of the date of this contract; or as of such earlier date if and as designated in the next sentence. This contract supersedes the previous written offer of Buyers to buy the above described property which was accepted by Sellers on the 4th day of October, 19 95. Sellers shall also pay the cost of any abstracting due to any act or change in the personal affairs of Sellers resulting in a change of title by operation of law or otherwise. If any personal property is a part of this agreement, then upon due performance by Buyers, Sellers shall execute and deliver a Bill of Sale consistent with the terms of this contract. Sellers shall pay all taxes on any such personal property payable in 19 95, and all taxes thereon payable prior thereto.

15. APPROVAL OF ABSTRACT. Buyers have not examined the abstract of title to this property and such abstract is not accepted.

16. FORFEITURE. If Buyers (a) fail to make the payments aforesaid, or any part thereof, as same become due; or (b) fail to pay the taxes or special assessments or charges, or any part thereof, levied upon said property, or assessed against it, by any taxing body before any of such items become delinquent; or (c) fail to keep the property insured; or (d) fail to keep it in reasonable repair as herein required; or (e) fail to perform any of the agreements as herein made or required; then Sellers, in addition to any and all other legal and equitable remedies which they may have, at their option, may proceed to forfeit and cancel this contract as provided by law (Chapter 656 Code of Iowa). Upon completion of such forfeiture Buyers shall have no right of reclamation or compensation for money paid, or improvements made; but such payments and/or improvements if any shall be retained and kept by Sellers as compensation for the use of said property, and/or as liquidated damages for breach of this contract; and upon completion of such forfeiture, if the Buyers, or any other person or persons shall be in possession of said real estate or any part thereof, such party or parties in possession shall at once peacefully remove therefrom, or failing to do so may be treated as tenants holding over, unlawfully after the expiration of a lease, and may accordingly be ousted and removed as such as provided by law.

17. FORECLOSURE AND REDEMPTION. If Buyers fail to timely perform this contract, Sellers, at their option, may elect to declare the entire balance immediately due and payable after such notice, if any, as may be required by Chapter 654, The Code. Thereafter this contract may be foreclosed in equity and the court may appoint a receiver to take immediate possession of the property and of the revenues and income accruing therefrom and to rent or cultivate the same as the receiver may deem best for the interest of all parties concerned, and such receiver shall be liable to account to Buyers only for the net profits, after application of rents, issues and profits from the costs and expenses of the receivership and foreclosure and upon the contract obligation.

It is agreed that if this contract covers less than ten (10) acres of land, and in the event of the foreclosure of this contract and sale of the property by sheriff's sale in such foreclosure proceedings, the time of one year for redemption from said sale provided by the statutes of the State of Iowa shall be reduced to six (6) months provided the Sellers, in such action file an election to waive any deficiency judgment against Buyers which may arise out of the foreclosure proceedings: all to be consistent with the provisions of Chapter 628 of the Iowa Code. If the redemption period is so reduced, for the first three (3) months after sale such right of redemption shall be exclusive to the Buyers, and the time periods in Sections 626.5, 628.15 and 626.16 of the Iowa Code shall be reduced to four (4) months.

It is further agreed that the period of redemption after a foreclosure of this contract shall be reduced to sixty (60) days if all of the three following contingencies develop: (1) The real estate is less than ten (10) acres in size; (2) the Court finds affirmatively that the said real estate has been abandoned by the owners and those persons personally liable under this contract at the time of such foreclosure; and (3) Sellers in such action file an election to waive any deficiency judgment against Buyers or their successor in interest in such action. If the redemption period is so reduced, Buyers or their successor in interest or the owner shall have the exclusive right to redeem for the first thirty (30) days after such sale, and the time provided for redemption by creditors as provided in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to forty (40) days. Entry of appearance by pleading or docket entry by or on behalf of Buyers shall be presumption that the property is not abandoned. Any such redemption period shall be consistent with all of the provisions of Chapter 626 of the Iowa Code. This paragraph shall not be construed to limit or otherwise affect any other redemption provisions contained in Chapter 626 of the Iowa Code.

18. ATTORNEY'S FEES. In case of any action, or in any proceedings in any Court to collect any sums payable or secured herein, or to protect the lien or title herein of Sellers, or in any other case permitted by law in which attorney's fees may be collected from Buyers, or imposed upon them, or upon the above described property, Buyers agree to pay reasonable attorneys' fees.

19. INTEREST ON DELINQUENT AMOUNTS. Either party will pay interest at the highest legal contract rate applicable to a natural person to the other on all amounts herein as and after they become delinquent, and/or on cash reasonably advanced by either party pursuant to the terms of this contract, as protective disbursements.

20. ASSIGNMENT. In case of the assignment of this Contract by either of the parties, prompt notice shall be given to the other parties, who shall at the time of such notice be furnished with a duplicate of such assignment by such assignors. Any such assignment shall not terminate the liability of the assignor to perform, unless a specific release in writing is given and signed by the other party to this Contract.

21. PERSONAL PROPERTY. If this contract includes the sale of any personal property, then in the event of the forfeiture or foreclosure of this contract, such personalty shall be considered indivisible with the real estate above described; and any such termination of Buyers' rights in said real estate shall concurrently operate as the forfeiture or foreclosure hereof against all such personal property.

22. CONSTRUCTION. Words and phrases herein, including acknowledgements hereof, shall be construed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context. See paragraph 11 above, for construction of the word "Sellers."

23. SPECIAL PROVISIONS.

See attached Exhibit A.

Executed in duplicate or ~~MARK~~

Elmer H. Maiers

Norma Jean Maiers — SELLERS

R.R.

Manchester, IA 52057 — SELLERS' ADDRESS

Iowa Agricultural Development Authority

Steven K. Ferguson, Exec. Director — BUYERS

505 Fifth Avenue, Suite [illegible]

Des Moines, IA 50309 — BUYERS' ADDRESS

Please type or print names under signatures as per Sec. 331.602 Code of Iowa

STATE OF IOWA, DUBUQUE COUNTY, ss:

On this 19th day of February, 19 96, before me, the undersigned, a Notary Public in and for said State, personally appeared Elmer H. Maiers and Norma Jean Maiers, husband and wife

to me known to be the identical persons named in and who executed the within and foregoing instrument, and acknowledged that they executed the same as their voluntary act and deed.

William A. Lansing

Notary Public in [illegible], State

EXHIBIT A TO REAL ESTATE CONTRACT - INSTALLMENTS

Elmer H. Maiers and Norma Jean Maiers, Sellers

Iowa Agricultural Development Authority, Buyer

23. Special Provisions.

This contract will be assigned by the Buyer (Iowa Agricultural Development Authority) to Larry G. Maiers and Janice E. Maiers, husband and wife, (Beginning Farmers) and may not be reassigned by Beginning Farmers without the written consent of Sellers and the Iowa Agricultural Development Authority which consent, if given, shall not operate as a waiver of the requirement of written consent on any subsequent assignment. Any attempt by Beginning Farmers to reassign this contract without written consent shall entitle Sellers to declare all amounts due hereunder immediately due and payable.

To evidence its payment obligations under this contract, the Iowa Agricultural Development Authority will issue its tax exempt bond (the "Bond") in an amount equal to the unpaid balance of the purchase price contained herein and bearing interest at the rate of seven (7) per cent per annum (the "Tax Exempt Rate") with payment terms identical to those contained herein. Beginning Farmers have expressly warranted to Sellers that the interest payments received pursuant to the terms contained herein will come to the Sellers in the form that will make it not includable in gross income for federal income tax purposes. Sellers are relying on the representations made by the Beginning Farmers in this regard and in the event the interest payments are determined to be includable in gross income for federal income tax purposes, then all interest payments will be computed on the basis of interest at the rate of eight (8) per cent per annum (the "Taxable Rate") and Beginning Farmers shall be responsible to make payment to the Sellers for the difference between interest paid at the Tax Exempt Rate and the amount calculated on the basis of interest at the Taxable Rate. This provision shall not apply in the event the Bond is held by a Related Person (as defined by the Internal Revenue Code) to the Beginning Farmers.

The Sellers acknowledge that this contract will be assigned by the Iowa Agricultural Development Authority by separate instrument, the Guarantee, Assignment and Assumption Agreement (the "Guarantee") to the Beginning Farmers who will assume the rights, duties, obligations and liabilities of the Iowa Agricultural Development Authority hereunder and guarantee the payment of principal of and interest on the Bond. Sellers approve such assignment and assumption and acknowledge that the principal of, premium, if any, and interest on the Bond, the installment payments under this contract and other amounts due and owing to the Sellers as holder of the Bond and seller under this contract are special limited obligations of the Iowa Agricultural Development Authority and payable solely and only from the obligations of the Beginning

Farmers under the Guarantee and are not general obligations of the State of Iowa or any political subdivision or agency thereof, including the Iowa Agricultural Development Authority, within the meaning of any constitutional or statutory limitation and do not constitute or give rise to a pecuniary liability of the State of Iowa or any political subdivision or agency thereof, including the Iowa Agricultural Development Authority, or a charge against their general credit or general funds.

01-31-96

Maiers/Maiers

Starting Loan Amount: $ 130,000.00
Amortization Method: Normal, 365 D/Y
Starting Interest Rate: 7.000 %
Term of Loan: 15
Loan Date: 03-01-1996
First Payment Date: 03-01-1997
Starting Accrual Rate: 0.000 %
Starting Payment Period: Annual

PMT	Due Date	Payment Amount	Interest	Principal	Balance
1	03-01-97	14,100.00	9,100.00	5,000.00	125,000.00
2	03-01-98	13,750.00	8,750.00	5,000.00	120,000.00
3	03-01-99	13,400.00	8,400.00	5,000.00	115,000.00
4	03-01-00	13,072.05	8,072.05	5,000.00	110,000.00
5	03-01-01	12,700.00	7,700.00	5,000.00	105,000.00
6	03-01-02	17,350.00	7,350.00	10,000.00	95,000.00
7	03-01-03	16,650.00	6,650.00	10,000.00	85,000.00
8	03-01-04	15,966.30	5,966.30	10,000.00	75,000.00
9	03-01-05	15,250.00	5,250.00	10,000.00	65,000.00
10	03-01-06	14,550.00	4,550.00	10,000.00	55,000.00
11	03-01-07	13,850.00	3,850.00	10,000.00	45,000.00
12	03-01-08	13,158.63	3,158.63	10,000.00	35,000.00
13	03-01-09	12,450.00	2,450.00	10,000.00	25,000.00
14	03-01-10	11,750.00	1,750.00	10,000.00	15,000.00
15	03-01-11	16,050.00	1,050.00	15,000.00	0.00
Grand totals		$ 214,046.98	$ 84,046.98	$ 130,000.00	

STATE OF IOWA)
) SS:
COUNTY OF POLK)

On this 27th day of February, 1996, before me, the undersigned, a Notary Public in and for the State of Iowa, personally appeared Steven K. Ferguson, to me personally known, who, being by me duly sworn, did say that he is the Executive Director of the Iowa Agricultural Development Authority, the state agency executing the within and foregoing contract to which this is attached, that the seal affixed thereto is the seal of said agency; that said instrument was signed and sealed on behalf of said agency by authority of its Board and that the said Steven K. Ferguson, as such officer, acknowledges the execution of said instrument to be the voluntary act and deed of said agency, by it and by him voluntarily executed.

In witness whereof, I have hereunto set my hand and official seal this 27th day of February, 1996.

NOTARIAL SEAL IOWA
MARY C. NIELAND
MY COMMISSION EXPIRES
6/13/98

Mary C. Nieland

Notary Public in and for said State